

LOUISIANA INSURANCE RATING COMMISSION
POST OFFICE BOX 94157, CAPITOL STATION
BATON ROUGE, LOUISIANA 70804-9157

MINUTES

MINUTES OF THE REGULARLY SCHEDULED MEETING OF THE LOUISIANA INSURANCE RATING COMMISSION BEGINNING AT 10 AM ON WEDNESDAY, APRIL 18, 2007 IN THE HEARING ROOM, POYDRAS BUILDING, 1702 NORTH THIRD STREET, BATON ROUGE, LOUISIANA.

THE FOLLOWING MEMBERS WERE PRESENT FOR THE MEETING AT 10 AM ON WEDNESDAY, APRIL 18, 2007:

Dr. Christine Berry, Mr. Barry Busada, Mr. Joe Godchaux, Jr., Mr. Jabari Ragas and Mr. Steven Ruiz

Deputy Commissioner, Chad Brown represented the Commissioner, James Donelon.

Also present were Clarissa Preston, Deputy Commissioner/Office of Property & Casualty; Linda Gonzales, and Staff Members of the Office of Insurance Rating; Richard Piazza, Actuary for the Louisiana Insurance Rating Commission; and other department staff members and representatives of certain groups.

Reading of the Minutes of the previous Meeting were dispensed with and accepted upon the motion of Dr. Berry, which received no objection.

AGENDA AND NOTICE

Part I -- Casualty

Reading of the Minutes of Previous Meeting

1 - April 18, 2007 - 25514

ELECTRIC INSURANCE COMPANY
 17 - OTHER LIABILITY
 REVISED RATE AND RULE
 PERSONAL EXCESS LIABILITY - PREFERRED PROGRAM
 REVISION TO INTRODUCE OPTIONAL CREDIT FOR MAINTAINING HIGHER LIMITS
 OF UNDERLYING INSURANCE
 OVERALL % IMPACT: +15.8%
 OVERALL \$ IMPACT: \$2,313.00
 # OF POLICYHOLDERS: 77
 COMPANY REFERENCE: LA-PEL-05
 REQUESTED EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 4/18/2007

The last adjustment to this program occurred in May 2004 (Item # 97- Key # 17149) and resulted in an overall rate increase of +6.6% to be effective 06/01/2004.

With this filing, the company is submitting a proposed revision to their base rate for \$1 million of coverage as follows:

Coverage Type	Current Rate	Option 1- Min. Und.	Option 2- Incr. Und.
Personal Liability	51	65	53
Auto Liability	42	53	44
Each Add'l Auto	17	22	18
Non-Owned Auto	13	17	14
Add'l Charge- Ea Res.	7	9	7
Watercraft <25hp			
Outboard>25hp	21	27	22
In/Outboard>50hp	21	27	22
All Other <26ft.			
Watercraft 26-44 ft			
Salt	38	48	40
Inboard	51	65	53
Outboard	65	83	68
Watercraft >44ft	65	83	68
ea add'l 5 ft	12	15	13

Owned Aircraft	103	131	N/A
Aircraft Leased > 10 days	65	83	N/A
Rental Dwellings			
Owner Occupied 3 or 4 family	10	13	10
Non-owner Occupied 1-4 family	10	13	10

Also being introduced is an option for insureds to receive a credit for maintaining higher limits of underlying insurance. The current product requires only 100/300 BI on the underlying auto policy and \$100,000 personal liability for the underlying home. The company is proposing to give a credit of approximately **18% for insureds who maintain liability limits of 250/500 for auto and \$300,000 for home.** This optional coverage will help reduce the exposure for small claims on this line of business and allow customers to limit their premium increases.

The Louisiana and countrywide experience is listed below:

LOUISIANA

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2001	\$ 10,136	\$ 0	0.0%
2002	10,284	0	0.0%
2003	12,358	0	0.0%
2004	15,018	0	0.0%
2005	16,243	0	0.0%
All Years	\$ 64,039	\$ 0	0.0%

COUNTRYWIDE

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2001	\$ 3,547,637	\$ 2,050,331	57.8%
2002	3,997,710	3,357,662	84.0%
2003	4,861,465	4,180,531	86.0%
2004	5,448,705	8,838,910	162.2%
2005	5,759,291	4,598,377	79.8%
All Years	\$ 23,614,808	\$ 23,025,812	97.5%

A copy of this filing has been forwarded to the Actuary.

FINAL ACTION: Disapproved.

ADDITIONAL MINUTES: Mr. Ruiz motioned to disapprove this filing as it is not actuarially justified. After hearing no objection, the filing was disapproved.

FINAL EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 4/18/2007

LOUISIANA INSURANCE RATING COMMISSION

Part II -- Property

Wednesday, April 18, 2007

1a - April 18, 2007 - 25752

HORACE MANN INSURANCE COMPANY

1 - PROPERTY

PROPERTY DEVIATION

DWELLING FIRE PROGRAM

INTRODUCTION OF A +20% UPWARD DEVIATION FROM PIAL RATES

OVERALL % IMPACT: **+12.0%**

OVERALL \$ IMPACT: **\$32,547.00**

OF POLICYHOLDERS: **678**

COMPANY REFERENCE: DF Rates 2007

REQUESTED EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 4/18/2007

The above captioned company is currently using Property Insurance Association of Louisiana (PIAL) rates with a -2% downward deviation for its Dwelling Fire Program.

With this filing, the company wishes to change the deviation to a +20% upward deviation off of PIAL rates.

Along with the deviation, the company proposes the following change:

- Current deductibles offered are \$250 All Peril, \$500 All Peril, \$1,000 All Peril and \$2,500 All Peril. The company is proposing to roll all policies currently at the \$250 and \$500 All Peril deductibles to the \$1,000 All Peril deductible.

These changes will result in an overall increase of +12.0% or +\$32,547 (678 policyholders).

Listed below is the Louisiana and Countrywide experience:

LOUISIANA

(Accident Year as of 12/31/05)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2001	\$ 239,223	\$ 113,978	47.6%
2002	237,922	362,987	152.6%

2003		242,226		63,883	26.4%
2004		256,078		201,233	78.6%
2005		272,715		4,232,036	1551.8%
All Years	\$	1,248,164	\$	4,974,117	398.5%

COUNTRYWIDE
(Accident Year as of 12/31/05)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2001	\$ 3,665,019	\$ 2,560,943	69.9%
2002	3,794,046	3,110,751	82.0%
2003	4,031,827	3,742,463	92.8%
2004	4,269,739	3,039,448	71.2%
2005	4,733,959	7,509,864	158.6%
All Years	\$ 20,494,590	\$ 19,963,469	97.4%

A copy of this filing has been forwarded to our Actuary.

FINAL ACTION: Deferred.

ADDITIONAL MINUTES: Mr. Godchaux motioned to defer this filing as it is under actuarial review. After hearing no objection, the filing was deferred.

FINAL EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 4/18/2007

2a - April 18, 2007 - 25639

FIDELITY AND DEPOSIT COMPANY OF MARYLAND

4 - HOMEOWNERS

REVISED RATE AND RULE

TRADITIONAL HOMEOWNERS PROGRAM

OVERALL % IMPACT: **+42.1%**

OVERALL \$ IMPACT: **\$26,113.00**

OF POLICYHOLDERS: **32**

COMPANY REFERENCE: LA-HO-2007-001R

REQUESTED EFFECTIVE DATES - NEW: 7/1/2007 RENEWAL: 7/1/2007

The last adjustment to this program resulted in an overall +9.9% rate increase under the Flexible Rating Provision (item key #25905) and was deemed by the company effective April 1, 2007.

Before that, there was a name change from Non-Standard Homeowners Program to Traditional Homeowners Program. This was approved as item #8a in February 2005 to be

effective July 1, 2005 for new and renewal business.

The initial rates and rules for the Non-Standard Homeowners Program were approved in April 2000 (item #19a).

With this filing, the company is requesting an overall rate increase of +42.1% or +\$26,113 (32 policyholders).

Along with the base rate, the company proposes the following changes:

Updated Territory Mapping

Updated territory assignments to include new zip codes. The company states "To be able to verify territory assignment accurately, it is necessary to convert territory definitions using geographic boundaries to a combination of zip code, city and parish. In evaluating our existing approved territories, it was discovered that several zip code, city, parish combinations were assigned the wrong territory. In addition, our existing territories contained several inconsistencies as to distance from coast which were corrected in this filing".

Revised Wind/Hail Deductible Requirements

Revised the Wind/Hail deductible requirement from 2% to 5% in certain parishes. The company states "Application of mandatory 5% wind/hail deductible - Only policy holders whose original effective date of coverage is less than 3 years prior to the effective date of this change, will have the 5% wind/hail deductible apply to their policy. This will include any new business written in the parish requiring the deductible after the effective date of this change. Any notices to affected policy holders will be included. The base all peril deductible in Louisiana is \$1000. Optional all peril deductibles of \$500 and \$2500 are available. Currently, where we propose implementing a 5% wind/hail deductible, a 2% wind hail deductible is required, with a 5% optional. In the remainder of the state, 1%, 2% and 5% are all optional".

Updated Section 404. Protective Devices

A 3% factor for Police station reporting burglar alarm has been deleted. A 3% factor for Fire department reporting fire alarm has been deleted. A 2% factor for Local burglar and/or fire alarm has been deleted. A 13% factor for Automatic Sprinklers (In all areas with central station fire alarm) has been deleted.

Listed below is the Louisiana and Countrywide experience:

LOUISIANA

(Accident Year as of 12/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
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2002	\$	265,182	\$	167,466	63.2%
2003		1,017,519		973,643	95.7%
2004		543,499		208,603	38.4%
2005		263,786		1,955,038	741.1%
2006		642,796		92,377	14.4%
All Years	\$	2,732,782	\$	3,397,127	124.3%

COUNTRYWIDE
(Accident Year as of 12/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2002	\$ 35,384,091	\$ 32,173,116	90.9%
2003	49,016,317	37,712,526	76.9%
2004	51,015,915	21,420,128	42.0%
2005	56,780,305	22,859,804	40.3%
2006	64,949,376	32,827,490	50.5%
All Years	\$ 257,146,004	\$ 146,993,064	57.2%

A copy of this filing has been forwarded to our Actuary.

FINAL ACTION: Deferred.

ADDITIONAL MINUTES: Mr. Ruiz motioned to defer this filing. He then amended his motion to disapprove the filing, to which Dr. Berry objected. Dr. Berry then offered a substitute motion to approve. A vote was taken on the motion to approve. Voting for approval was Dr. Berry and Mr. Ragas. Voting against approval was Mr. Busada, Mr. Godchaux and Mr. Ruiz. By a vote of 3 to 2, the motion to approve fails. Mr. Busada then motioned to defer. A vote was taken on the motion to defer. Voting for deferral was Dr. Berry, Mr. Busada, Mr. Godchaux and Mr. Ragas. Voting against deferral was Mr. Ruiz. By a vote of 4 to 1, the filing was deferred.

Doug Strommen and Rachel LeBlanc were the company representatives present. They were with ZC Sterling.

FINAL EFFECTIVE DATES - NEW: 7/1/2007 RENEWAL: 7/1/2007

3a - April 18, 2007 - 25641

EMPIRE FIRE AND MARINE INSURANCE COMPANY
 4 - HOMEOWNERS
 REVISED RATE AND RULE
 PREFERRED AND STANDARD HOMEOWNERS PROGRAM
 OVERALL % IMPACT: **+78.9%**
 OVERALL \$ IMPACT: **\$566,800.00**

OF POLICYHOLDERS: **526**
 COMPANY REFERENCE: LA-HO-2007-E01R
 REQUESTED EFFECTIVE DATES - NEW: 7/1/2007 RENEWAL: 7/1/2007

Listed below is the history of the actions taken in regard to this program:

Key #24988 - Flex Band	+9.9%	Meets Requirements	Eff. 12/1/06 N & R
#9a - 8/04	Initial	Approved	Eff. 8/18/4 N & R

With this filing, the company is requesting an overall rate increase of **+78.9%** or **+\$566,800** (526 policyholders).

Along with the base rate, the company proposes the following changes:

Updated Territory Mapping

Updated territory assignments to include new zip codes. The company states "To be able to verify territory assignment accurately, it is necessary to convert territory definitions using geographic boundaries to a combination of zip code, city and parish. In evaluating our existing approved territories, it was discovered that several zip code, city, parish combinations were assigned the wrong territory. In addition, our existing territories contained several inconsistencies as to distance from coast which were corrected in this filing".

Revised Wind/Hail Deductible Requirements

Revised the Wind/Hail deductible requirement from 2% to 5% in certain parishes. The company states "Application of mandatory 5% wind/hail deductible - Only policy holders whose original effective date of coverage is less than 3 years prior to the effective date of this change, will have the 5% wind/hail deductible apply to their policy. This will include any new business written in the parish requiring the deductible after the effective date of this change. Any notices to affected policy holders will be included. The base all peril deductible in Louisiana is \$1000. Optional all peril deductibles of \$500 and \$2500 are available. Currently, where we propose implementing a 5% wind/hail deductible, a 2% wind hail deductible is required, with a 5% optional. In the remainder of the state, 1%, 2% and 5% are all optional".

Updated Section 404. Protective Devices

A 3% factor for Police station reporting burglar alarm has been deleted. A 3% factor for Fire department reporting fire alarm has been deleted. A 2% factor for Local burglar and/or fire alarm has been deleted. A 13% factor for Automatic Sprinklers (In all areas with central station fire alarm) has been deleted.

Added Claims Frequency Factor

Added claims frequency factor to manual in place of loss free renewal credit. Through an

error, the claims frequency table was added to the Non-Standard (renamed Traditional) homeowner program, sold under Fidelity and Deposit Company of Maryland, but not to the Preferred and Standard program in a previous filing. The company is correcting this error within this filing.

Listed below is the Louisiana and Countrywide experience:

LOUISIANA

(Accident Year as of 12/06)

Year	Actual Earned Premium		Developed Loss		Loss Ratio
2002	\$	265,182	\$	167,466	63.2%
2003		1,017,519		973,643	95.7%
2004		543,499		208,603	38.4%
2005		263,786		1,955,038	741.1%
2006		642,796		92,377	14.4%
All Years	\$	2,732,782	\$	3,397,127	124.3%

COUNTRYWIDE

(Accident Year as of 12/06)

Year	Actual Earned Premium		Developed Loss		Loss Ratio
2002	\$	35,384,091	\$	32,173,116	90.9%
2003		49,016,317		37,712,526	76.9%
2004		51,015,915		21,420,128	42.0%
2005		56,780,305		22,859,804	40.3%
2006		64,949,376		32,827,490	50.5%
All Years	\$	257,146,004	\$	146,993,064	57.2%

A copy of this filing has been forwarded to our Actuary.

FINAL ACTION: Deferred.

ADDITIONAL MINUTES: Mr. Ruiz motioned to defer this filing. He then amended his motion to disapprove the filing, to which Dr. Berry objected. Dr. Berry then offered a substitute motion to approve. A vote was taken on the motion to approve. Voting for approval was Dr. Berry and Mr. Ragas. Voting against approval was Mr. Busada, Mr. Godchaux and Mr. Ruiz. By a vote of 3 to 2, the motion to approve fails. Mr. Busada then motioned to defer. A vote was taken on the motion to defer. Voting for deferral was Dr. Berry, Mr. Busada, Mr. Godchaux and Mr. Ragas. Voting against deferral was Mr. Ruiz. By a vote of 4 to 1, the filing was deferred.

Doug Strommen and Rachel LeBlanc were the company representatives present. They were with ZC Sterling.

FINAL EFFECTIVE DATES - NEW: 7/1/2007

RENEWAL: 7/1/2007

4a - April 18, 2007 - 25736

HORACE MANN INSURANCE COMPANY

TEACHERS INSURANCE COMPANY

4 - HOMEOWNERS

REVISED RATE AND RULE

HOMEOWNER PROGRAM

OVERALL % IMPACT: **+34.2%**

OVERALL \$ IMPACT: **\$3,636,798.00**

OF POLICYHOLDERS: **8488**

COMPANY REFERENCE: Homeowners Rates 2007

REQUESTED EFFECTIVE DATES - NEW: 4/18/2007

RENEWAL: 4/18/2007

Listed below is the history of the actions taken in regard to this program:

Key #24520 - Flex	+10.0%	Meets Requirements	Eff. 11/1/06 N & R
Key #18937 - Flex	+10.0%	Meets Requirements	Eff. 1/1/05 N & R

With this filing, the companies are requesting an overall increase of **+34.2%** or **+\$3,636,798** (8,488 policyholders).

Along with the base rate revision, the companies propose the following:

Coverage Amount Relativities

The companies are revising their coverage amount relativities based on loss experience.

Deductible Elimination

The companies are eliminating the \$500/1% Wind & Hail; \$500/2% Wind & Hail; \$1,000 Flat; \$1,000/1% Wind & Hail and 1% of Coverage A deductibles.

All policies at these deductible levels will be rolled to a \$1,000/2% Wind & Hail deductible.

When questioned regarding compliance with Louisiana Revised Statute L.R.S.22:636.2.D., the companies responded "We have reviewed L.R.S.22:636.2.D. The deductible changes are in compliance with this law as the increase in deductibles applies uniformly to all policies in the state and is not based on an individual policy's loss experience".

Age of Home Rating Plan

The companies are increasing the factors for homes 6 years old and for homes 8 years old and older based on loss experience.

When questioned regarding compliance with Louisiana Revised Statute L.R.S.22:1471, the companies responded "We have reviewed L.R.S.22:1471. The Age of Home Rating Plan is in compliance with this law as the change in the factors applies uniformly to all policies in the state and is not based on an individual policy's loss experience".

Multi-Line Rating Plan

The companies are increasing the discount for their multi-line policyholders.

In addition, corrections are being made to manual pages.

Listed below is the Louisiana and Countrywide experience:

LOUISIANA

(Accident Year as of 3/31/06)

Year	Actual Earned Premium		Developed Loss		Loss Ratio
2001	\$	5,743,764	\$	5,795,077	100.9%
2002		6,538,013		7,233,984	110.6%
2003		7,479,903		3,054,982	40.8%
2004		8,248,478		3,442,020	41.7%
2005		9,340,422		94,918,215	1016.2%
All Years	\$	37,350,580	\$	114,444,278	306.4%

COUNTRYWIDE

(Accident Year as of 3/31/06)

Year	Actual Earned Premium		Developed Loss		Loss Ratio
2001	\$	115,517,207	\$	109,837,616	95.1%
2002		126,163,396		95,362,686	75.6%
2003		140,596,120		106,908,142	76.0%
2004		152,863,459		241,324,790	157.9%
2005		161,720,955		205,546,809	127.1%
All Years	\$	696,861,137	\$	758,980,044	108.9%

A copy of the filing has been forwarded to our Actuary.

FINAL ACTION: Deferred.

ADDITIONAL MINUTES: Mr. Busada motioned to defer this filing as it is under actuarial review. After hearing no objection, the filing was deferred.

FINAL EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 4/18/2007

5a - April 18, 2007 - 25826

AUTOMOBILE INSURANCE COMPANY OF HARTFORD, CONNECTICUT, THE
 STANDARD FIRE INSURANCE COMPANY, THE
 TRAVELERS INDEMNITY COMPANY OF AMERICA, THE
 4 - HOMEOWNERS

REVISED RATE ONLY

HOMEOWNERS PROGRAM

OVERALL % IMPACT: **+26.6%**

OVERALL \$ IMPACT: **\$9,321,452.00**

OF POLICYHOLDERS: **16755**

COMPANY REFERENCE: 2007-02-0103

REQUESTED EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 5/13/2007

Listed below is the history of the actions taken in regard to this program:

Key #24612 - Flex Band	+9.9%	Meets Requirements	Eff. 9/29/06 N & 11/18/06 R
Key #20065 - Flex Band	+9.6%	Meets Requirements	Eff. 3/25/05 N & 5/13/05 R
Key #16502 - Flex Band	+9.9%	Meets Requirements	Eff. 3/21/04 N & 5/11/04 R

With this filing, the companies request an overall rate increase of **+26.6%** or **+\$9,321,452** (16,755 policyholders).

The proposed changes by form are as follows:

Policy Form	Proposed Base Rate Changes	Overall Change
Dwelling	+28.0%	+26.9%
Tenants	0.0%	0.0%
Condominiums	0.0%	0.0%
Total	+26.6%	+26.6%

Listed below is the Louisiana and Countrywide experience:

LOUISIANA

(Accident Year as of 12/05)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2001	\$ 29,126,313	\$ 29,732,044	102.1%
2002	30,454,712	30,577,163	100.4%
2003	33,785,016	20,860,570	61.7%
2004	35,442,776	17,890,425	50.5%

2005		35,170,065		146,057,884	415.3%
All Years	\$	163,978,882	\$	245,118,085	149.5%

COUNTRYWIDE
(Accident Year as of 12/05)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2001	\$ 1,161,013,732	\$ 1,050,265,678	90.5%
2002	1,282,792,725	979,981,457	76.4%
2003	1,501,077,198	1,100,352,822	73.3%
2004	1,818,340,524	1,031,623,199	56.7%
2005	2,114,770,010	1,461,477,236	69.1%
All Years	\$ 7,877,994,189	\$ 5,623,700,391	71.4%

A copy of this filing has been forwarded to our Actuary.

FINAL ACTION: Deferred.

ADDITIONAL MINUTES: Dr. Berry motioned to defer this filing at the companies' request. After hearing no objection, the filing was deferred.

FINAL EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 5/13/2007

6a - April 18, 2007 - 25367

HARTFORD FIRE INSURANCE COMPANY
 HARTFORD ACCIDENT AND INDEMNITY COMPANY
 HARTFORD CASUALTY INSURANCE COMPANY
 HARTFORD INSURANCE COMPANY OF THE SOUTHEAST
 HARTFORD UNDERWRITERS INSURANCE COMPANY
 TWIN CITY FIRE INSURANCE COMPANY

4 - HOMEOWNERS

REVISED RATE ONLY

HOMEOWNERS PROGRAM

OVERALL % IMPACT: +24.0%

OVERALL \$ IMPACT: \$124,749.00

OF POLICYHOLDERS: 388

COMPANY REFERENCE: FN.14.799.2006.01

REQUESTED EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 4/18/2007

Listed below is the history of the actions taken in regard to this program:

#1a - 8/93	0.0%	Approved	Effective 9/1/93
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#2a - 5/92	+3.9%	Approved	Effective 8/1/92
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With this filing, the companies propose to revise base rates only. These changes will result in an overall increase of +24.0% or +\$124,749 (388 policyholders).

Listed below are the Homeowners Program changes by form:

Forms	Base Rate	Total Change
2 and 3	+25.0%	+25.0%
4 and 6	0.0%	0.0%
Total		+24.0%

Listed below is the Louisiana and Countrywide experience:

LOUISIANA

(Accident Year as of 6/30/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2002	\$ 404,414	\$ 86,532	21.4%
2003	429,651	161,013	37.5%
2004	500,651	246,250	49.2%
2005	554,978	302,326	54.5%
2006	529,626	2,330,514	440.0%
All Years	\$ 2,419,320	\$ 3,126,635	129.2%

COUNTRYWIDE

(Accident Year as of 6/30/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2002	\$ 215,615,723	\$ 137,225,365	63.6%
2003	229,507,869	122,721,947	53.5%
2004	254,630,765	120,561,378	47.3%
2005	274,536,902	107,967,502	39.3%
2006	275,310,905	52,403,334	19.0%
All Years	\$ 1,249,602,164	\$ 540,879,526	43.3%

FINAL ACTION: Approved.

ADDITIONAL MINUTES: Dr. Berry motioned to approve this filing. Mr. Ruiz objected. A vote was taken on the motion to approve. Voting for approval was Dr. Berry, Mr. Busada and Mr. Ragas. Voting against approval was Mr. Ruiz. By a vote of 3 to 1, the filing was approved, as amended, to reflect manual page corrections. Mark McGrain was the company representative present.

FINAL EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 4/18/2007

7a - April 18, 2007 - 25617

HARTFORD INSURANCE COMPANY OF THE MIDWEST

4 - HOMEOWNERS

REVISED RATE ONLY

OVERALL % IMPACT: **+35.0%**

OVERALL \$ IMPACT: **\$3,206,471.00**

OF POLICYHOLDERS: **7601**

COMPANY REFERENCE: FN.14.799/RWG.2007.01

REQUESTED EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 5/16/2007

Listed below is the history of the actions taken in regard to this program:

#1a - 6/03	+19.3%	App as amended from +30.0%	Eff. 7/1/03 N & R
#10a - 9/02	+10% with a +15% cap	App as amended from +19.9%	Eff. 11/1/02 N & 12/16/02 R
#9a - 10/01	+7.0%	Approved	Eff. 11/1/01 N & 12/16/01 R

With this filing, the company is requesting an overall rate increase of **+35.0%** or **+\$3,206,471** (7,601 policyholders).

Listed below is a breakdown of the proposed changes by form:

Form	Proposed Rate Change
2 and 3	+35.7%
4 and 6	0.0%
Total	+35.0%

Listed below is the Louisiana and Countrywide experience:

LOUISIANA

(Accident Year as of 6/30/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2002	\$ 5,906,938	\$ 3,455,211	58.5%
2003	6,581,029	5,187,068	78.8%
2004	7,814,651	2,945,520	37.7%
2005	9,018,675	4,075,218	45.2%

2006		9,266,893		75,496,987	814.7%
All Years	\$	38,588,186	\$	91,160,006	236.2%

COUNTRYWIDE
(Accident Year as of 6/30/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2002	\$ 208,024,051	\$ 137,535,107	66.1%
2003	217,373,451	142,856,815	65.7%
2004	233,905,729	128,504,029	54.9%
2005	251,992,975	323,456,760	128.4%
2006	261,085,808	430,694,978	165.0%
All Years	\$ 1,172,382,014	\$ 1,163,047,689	99.2%

FINAL ACTION: Approved.

ADDITIONAL MINUTES: Dr. Berry motioned to approve this filing. Mr. Ruiz objected. A vote was taken on the motion to approve. Voting for approval was Dr. Berry, Mr. Busada and Mr. Ragas. Voting against approval was Mr. Ruiz. By a vote of 3 to 1, the filing was approved, as amended, to reflect manual page corrections.

Mark McGrain was the company representative present.

FINAL EFFECTIVE DATES - NEW: 4/18/2007 RENEWAL: 5/16/2007

8a - April 18, 2007 - 26087

LOUISIANA FARM BUREAU MUTUAL INSURANCE COMPANY
LOUISIANA FARM BUREAU CASUALTY INSURANCE COMPANY
SOUTHERN FARM BUREAU CASUALTY INSURANCE COMPANY
1 - PROPERTY

REVISED RATE ONLY

ALLIED LINES RATES (PERSONAL BUSINESS ONLY)

OVERALL % IMPACT: **+47.80%**

OVERALL \$ IMPACT: **\$2,344,614.00**

OF POLICYHOLDERS: **21505**

COMPANY REFERENCE: EC-2007-01

REQUESTED EFFECTIVE DATES - NEW: 9/1/2007 RENEWAL: 9/1/2007

Listed below is the history of the actions taken in regard to this program:

#6a - 9/01	+5.83%	Approved	Eff. 12/15/01 N & R
#6a - 11/99	+9.68%	Approved	Eff. 2/15/00 N & R

With this filing, the companies are requesting an overall rate increase of +47.80% or +\$2,344,614 (21,505 policyholders).

The base rates being increased are for personal buildings (dwellings) and contents and farm property.

Also proposed in this filing are zone changes. The companies are proposing to split current Zone 4 into two zones, with the new zone being Zone 6. For parishes that currently include a Zone 5 region, the new Zone 6 will include all policies in that parish which are not Zone 5.

Listed below is the Louisiana experience:

LOUISIANA
(Accident Year as of 12/31/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2002	\$ 4,279,154	\$ 15,023,571	351.1%
2003	4,617,296	2,513,321	54.4%
2004	4,794,568	1,899,718	39.6%
2005	5,127,932	65,346,607	1274.3%
2006	4,862,688	2,943,142	60.5%
All Years	\$ 23,681,638	\$ 87,726,360	370.4%

A copy of this filing has been forwarded to our Actuary.

FINAL ACTION: Deferred.

ADDITIONAL MINUTES: Mr. Ruiz motioned to defer this filing as it is under actuarial review. After hearing no objection, the filing was deferred.

FINAL EFFECTIVE DATES - NEW: 9/1/2007 RENEWAL: 9/1/2007

9a - April 18, 2007 - 25936

AMERICAN SOUTHERN HOME INSURANCE COMPANY

4 - HOMEOWNERS

REVISED RATE AND RULE

MOBILE HOME PROGRAMS

OVERALL % IMPACT: **+10.97%**

OVERALL \$ IMPACT: **\$1,853,331.00**

OF POLICYHOLDERS: **4387**

COMPANY REFERENCE: 20070305-09

REQUESTED EFFECTIVE DATES - NEW: 6/15/2007 RENEWAL: 6/15/2007

Listed below is the history of the actions taken in regard to this program:

Key #22967 - Flex Band	+2.8%	Meets Requirements	Eff. 6/15/06 N & R
Key #17850 - Flex Band	+2.43%	Meets Requirements	Eff. 11/1/04 N & 12/1/04 R
Key #12800 - 30 Day F&U	+5.64%	Meets Requirements	Eff. 9/15/03 N & 10/15/03 R

With this filing, the company proposes the following changes:

- The definition for Travel Trailer has been removed from page G-1 of the manual.
- Removed the Holiday Traveler's Program in its entirety, as travel trailers are now eligible for coverage under the Recreational Vehicle Program in the state of Louisiana.
- Territory Relativities for the Mobile Home and Seasonal Programs have been increased for Territories 51 and 54.
- Territory Relativities for the Mobile Homeowner Program have been increased for Territories 51 and 54.
- Territory Relativities for the Double-Wide Mobile Homeowner Program have been increased for Territories 51 and 54.
- Mobile Home rates for the Rental/Commercial Program have been increased.

These changes will result in an overall rate increase of +10.97% or +\$1,853,331 (4,387 policyholders).

The Louisiana and Countrywide experience is as follows:

LOUISIANA

(Accident Year as of 12/31/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
2002	\$ 12,480,487	\$ 4,581,232	36.7%
2003	12,560,993	12,242,133	97.5%
2004	12,224,924	4,153,116	34.0%
2005	12,919,707	55,719,725	431.3%
2006	14,293,691	3,484,155	24.4%
All Years	\$ 64,479,803	\$ 80,180,361	124.3%

COUNTRYWIDE

(Accident Year as of 12/31/06)

Year	Actual Earned Premium	Developed Loss	Loss Ratio
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2002	\$	21,766,849	\$	7,184,341	33.0%
2003		21,333,744		14,555,915	68.2%
2004		20,453,807		18,667,085	91.3%
2005		23,554,979		58,987,917	250.4%
2006		28,739,710		14,365,401	50.0%
All Years	\$	115,849,089	\$	113,760,658	98.2%

A copy of this filing has been forwarded to our Actuary.

FINAL ACTION: Disapproved.

ADDITIONAL MINUTES: Mr. Godchaux motioned to disapprove this filing as it is not actuarially justified. After hearing no objection, the filing was disapproved.

FINAL EFFECTIVE DATES - NEW: 6/15/2007 RENEWAL: 6/15/2007

10a - April 18, 2007 - 26084

ANPAC LOUISIANA INSURANCE COMPANY

9 - INLAND MARINE

REVISED RATE AND RULE

PERSONAL INLAND MARINE

WATERCRAFT INSURANCE PROGRAM

OVERALL % IMPACT: **4.1%**

OVERALL \$ IMPACT: **\$19,204.00**

OF POLICYHOLDERS: **1401**

COMPANY REFERENCE: 17-ANPLA/BOA-07-0107

REQUESTED EFFECTIVE DATES - NEW: 7/20/2007 RENEWAL: 7/20/2007

The referenced company is submitting revised rates and rules for its captioned **Watercraft Insurance program** that was approved in September 2001 (#19a) and became effective November 1, 2001.

The last rate revision for this program occurred in June 2003 (#3a) with an overall impact of +3.2%.

The company states the proposed changes associated with this filing will result in an overall rate increase of +4.1% or +\$19,204. It also maintains that this rate will vary by policy as several rating factors have been revised.

The summary of revisions anticipated are:

- I. The Watercraft General Rules are reformatted to separate the endorsement premium, Discount and Surcharges amounts and payment, refund and cancellation calculation rates

and/or premium from the actual rule.

A. The Index to General Rules is reformatted, listing the key topics within sections.

B. General Provision section contains Eligibility, Policy Term, Changes in Limits or Coverages, Cancellations and Reinstatement Rules.

C. The Coverages Section contains Basic Policy Coverages; Section I-Property Protection; Section II-Personal Liability Protection and Section II-Expenses for Medical Services.

- Section I-Property Protection rules have been revised as follows:
 - a) **Rule 205** items covered under Section I-Property Protection is revised to reflect permanent watercraft equipment is covered as part of the insured watercraft
 - b) **Rule 210**, Wreck Removal is revised, increasing the amount of coverage from an additional 5% to an additional 25% if the removal or destruction of the covered wreckage is required by law or government authority. Otherwise an additional 5% of the Section I Property Protection Limit of Liability applies. Portable Watercraft Equipment and accidental fuel spill are covered elsewhere in the Watercraft policy.
 - c) **Rule 211**, Portable Watercraft Equipment is renamed. Previously named personal Property Coverage, the Portable Watercraft Equipment coverage is broadened to provide coverage for multiple named perils including sinking.*

*Previously this coverage was provided for loss or damage arising out of sinking only. (Portable Watercraft equipment consists of: anchors, oars, extra battery(ies), tarpaulins, detachable canopies, fishing equipment, water skis, other water sports equipment, tools used exclusively with the watercraft, seat cushions, life preservers, cook stoves, deck chairs, citizen band radios while in or on the insured watercraft and similar items).

D. Newly titled Discounts and Surcharges Section 302, Multi-Line Discount is revised to note an automobile policy providing Named Non-Owner coverage is not considered an eligible automobile for the Multi-Line Discount.

E. Newly titled Endorsement Coverages Section rules have been revised as follows:

1. **Rule 400**, SB-1315 Sinking only Contents is revised to not cover sporting equipment under Personal Property.
2. **Rule 402**, SB-1330 Personal Watercraft Restrictions is revised to reflect the renaming of personal property to portable watercraft equipment. This rule also editorially revised to indicate there is no premium adjustment associated with this endorsement.
3. **Rule 404**, SB-1336 Increased Portable Watercraft Equipment Coverage

is renamed and broadened to provide coverage for multiple named perils including sinking. Previously this endorsement provided sinking only coverage.

F. The Rating Information section contains: Territory, Propulsion Type, Class, Watercraft Type and Age.

G. Editorial changes include:

1. Rules within each section are renumbered according to the section in which they are located.
2. Explanations are added to the various sections and rules referring to new Manual Page sections containing the premium information.
3. Premium amounts, percentages, etc. have been removed from the General Rules as this data is contained within the new manual pages sections.

II. New Manual Page Sections are:

- A. Payments, Refunds and Cancellation pages are created with Payment Options, Minimum Premium, Changes in Limits and Coverages and Cancellation items included.
- B. Endorsement Premium pages are created containing the endorsement premium data.
- C. Discount and Surcharges Rate pages are created.

The requested rate/rule requires approval of companion form(s). [2071465]

A copy has been forwarded to the actuarial division.

FINAL ACTION: Deferred.

ADDITIONAL MINUTES: Mr. Ruiz motioned to defer this filing as it is under actuarial review. After hearing no objection, the filing was deferred.

FINAL EFFECTIVE DATES - NEW: 7/20/2007 RENEWAL: 7/20/2007

11a - April 18, 2007 - 26031

FOREMOST INSURANCE COMPANY
9 - INLAND MARINE
REVISED RATE ONLY
PERSONAL INLAND MARINE
PERSONAL WATERCRAFT PROGRAM
OVERALL % IMPACT: -11.5%

OVERALL \$ IMPACT: (\$3,363.00)

OF POLICYHOLDERS: 43

COMPANY REFERENCE: S-61

REQUESTED EFFECTIVE DATES - NEW: 10/1/2007 RENEWAL: 10/1/2007

The last adjustment to this program occurred February 15, 2006 (#2a) with no rate impact associated with the filing.

With this filing, the company proposes the following changes in its **Personal Watercraft** program, in order to better position this program for growth:

- Page no. **R-1(Premium Determination)**- "Multi-Policy" is added to step 3a. In accordance with the introduction of a Multi Policy Premium Modifier. It also changed "claims paid" to "paid losses" in order to be consistent with this modifier on pages R-9 through R-13.
- **R-2 (Base Premiums)**- Proposal to include Water-skiing and Towing Sports Liability endorsement with matching liability to all policies at no additional charge. This would result in a reduction of -11.5%.
- **R-3 and R-4 (Limit of Liability Factors)**- Removal of Water-skiing and Towing Sports Liability factors under Bodily Injury, Property Damage and combine Single Limit Bodily Injury and Property Damage. This will be included with all policies at no additional charge.
- **R-6 (Premium Modifiers-Personal Watercraft Engine Displacement Factors)**- Removal of the Water-skiing and Towing Sports Liability factors and including this coverage with all policies at no additional charge.
- **R-8 (Premium Modifiers-Operator Driving Record)**- Removal of the Water-skiing and Towing Sports Liability factors and including this coverage with all policies at no additional charge.
- **R-13 (Paid Losses)**- Removal of the Water-skiing and Towing Sports Liability factors and including this coverage with all policies at no additional charge.
- **R-17 (Premium Modifiers-Supplementary Corporate)**- Removal of reference to Water-skiing and Towing Sports Liability from "This premium modifier applies to:"
- **R-18 (Multi-Policy)**- Introduction of a Multi-Policy Premium Modifier to give the customer a 5% discount (.95 factor) for maintaining one or more personal insurance policies, in addition to their Foremost Personal Watercraft policy; other than tenant or life, from any member company of the Foremost Insurance group, Farmers Insurance group or Zurich financial group.
- **R-19**- Due to the addition of the Multi-Policy on page R-18, the components were shifted to page R-19

The overall impact of this filing is indicated as -11.5% or -\$3,363, affecting 43 policyholders.

The requested rate/rule companion form(s) have been approved. [2071359]

A copy has been forwarded to the actuarial division.

FINAL ACTION: Approved.

ADDITIONAL MINUTES: Mr. Godchaux motioned to approve this filing. After hearing no objection, the filing was approved.

FINAL EFFECTIVE DATES - NEW: 10/1/2007 RENEWAL: 10/1/2007

Additional business was discussed regarding the certifiable list of assessable insurers of Citizens so the Commission could re-certify this for the Board.

Rich Piazza explained that there is a statutory requirement that the Rating Commission approve the written premiums for all companies at the end of a calendar year so that Citizens, in the event that they have to assess, that they will know which companies to assess and by how much. The list that was certified in October 2005 had some errors in it, in terms of companies were left off that list that should have been on it, some companies premiums were wrong, some companies were on the list that should not have been on the list. This is a revised list of certified companies that will be sent to Citizens once the Commission approves it.

Chad Brown explained that no additional policyholders will be assessed because the companies will go directly to the Department of Revenue for their tax credit.

Mr. Ruiz motioned to re-certify the list as provided by the Department of Insurance for Citizens use. After hearing no objection, the motion to re-certify was approved.

Mr. Ruiz adjourned.