LOUISIANA DEPARTMENT OF INSURANCE

2021 ANNUAL STATEMENT MAILOUT
(FOR YEAR ENDED 12/31/2021)

Please mail through U. S. Mail, or email, your completed actuarial compliance package to:

Rod Friedy, FSA, MAAA
Director of Life Actuarial Services
Louisiana Department of Insurance
Office of Financial Solvency
Post Office Box 94214
Baton Rouge, La 70804-9214

Inventory Checklist

<table>
<thead>
<tr>
<th>Item</th>
<th>Num of Pages</th>
<th>Form</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td>Plan Code Definitions</td>
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<td>Plan Summary</td>
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<td>(If not previously submitted)</td>
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<td>13</td>
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AMO002.DOM 1
These requirements apply to all domestic life, industrial, service, non-profit, fraternal, health indemnity and HMO insurance companies.

To complete the LDI annual actuarial compliance submission. (Email submissions, in whole or in part, will be accepted.) Please note the following:

1. File this data at the same time as your annual statement. Filings after March 1, 2022 are late and subject to fine and/or other regulatory action.

2. Non-profit companies with no industrial business are exempt from filing actuarial opinions and data for the year ending December 31, 2021. All non-profit companies with industrial business must file all required actuarial data.

3. ALL OTHER DOMESTIC LIFE COMPANIES MUST FILE ALL REQUIRED DATA, INCLUDING THE ACTUARIAL OPINION!!! Attach the actuarial opinion to page 1 of the annual statement and include a copy with the actuarial compliance submission.

4. All domestic life companies should be familiar with LDI Regulation 47 (re-enacted). This regulation can be obtained from your appointed actuary or by contacting Rod Friedy, FSA, MAAA, Director of Life Actuarial Services, at LDI (Phone (225) 342-4656 or email: Rod.Friedy@ldi.la.gov). Your appointed actuary will assist you with the specifics of the December 31, 2021, filing requirements.

5. All HMO’s should include information that supports the determination of both the covered and uncovered claim liability as presented in the HMO-Associated Edition Annual Statement.

6. The LDI actuarial department will review of all domestic life insurance company December 31, 2021, valuations in 2022, and issue valuation certificates.

7. Retain copies of all records in your office for six years.
ATTN: ALL APPOINTED ACTUARIES

LOUISIANA ACTUARIAL ISSUES UPDATE

DECEMBER 31, 2021 REQUIREMENTS

Principle based reserves (PBR) came into effect for new business in 2016 (optional January 1, 2017) and (mandatory January 1, 2020). Louisiana companies can test exemption from PBR and certify to the expectation of meeting this standard using the enclosed submission form. The company must be prepared to support their PBR exemption claim upon request by the Department.

The 2017 CSO Mortality Table became effective for new issue reserves and cash values, (optional January 1, 2017) and (mandatory January 1, 2020). Supporting documentation is found in VM-20. However, our position remains that neither this table, or the 2001 CSO Mortality Table, will produce adequate reserves for industrial, pre-need and other home service products. Therefore, the mortality standard for this product class remains the 1980 CSO Ultimate Mortality Table (as discussed below).

In 2021, we at LDI, brought the statutory valuation and cash value interest rates to the national standard, as per the attached letter. These interest rates take effect January 1, 2022, for new issues.

In 2014, the Louisiana Department of Insurance (LDI) amended Rule 8 to recognize the 2012 IAR Mortality Table. Commencing January 1, 2015, this table is the new valuation standard for new individual annuity and pure endowments contracts. Rule 8 also recognizes the 1994 GAR Mortality Table for group annuity issues commencing January 1, 1999.

LDI promulgated Regulation 96 in October of 2008, Regulation 91 in March of 2007, Regulation 47 (re-enacted) in July of 2005 (with a clarification modification in December of 2010), Regulation 84 in September of 2005 and Regulation 85 in September of 2005. Regulation 84 was amended in 2021 to recognize the 2017 CSO Mortality Table. These regulations are discussed herein.

1. Regulation 96

Regulation 96 established the 1980 CSO Ultimate Mortality Table as the valuation standard for industrial, pre-need and other home service products commencing January 1, 2009.

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2. **Regulation 91**

Regulation 91, along with Actuarial Guideline 42, recognizes the use of mortality tables by life insurance companies that reflect the differences in mortality between preferred and standard lives in their statutory reserves. **Note, we are granting an exemption from the mortality statistics-reporting requirement for 2021, as per the enclosed letter.**

3. **Regulation 47 (re-enacted)**

Regulation 47 (re-enacted) is Louisiana’s version of the NAIC’s April 2010 Actuarial Opinion and Memorandum Regulation model (MDL-822). Regulation 47 (re-enacted) varies from the NAIC model so as to allow for the special regulatory characteristics of our Louisiana domestics. **All Louisiana multi-state domestic insurance companies are subject to the asset adequacy analysis requirement.**

4. **Regulation 84**

Regulation 84 was Louisiana’s version of the 2001 CSO Mortality Table Model Regulation. Since the 2017 CSO Mortality Table supplanted the 2001 CSO Mortality Table, this regulation was amended in 2021 to reflect this fact.

5. **Regulation 85**

Regulation 85 is Louisiana’s version of Regulation XXX.

6. **Other Actuarial Guidelines**

All other Actuarial Guidelines are as per the NAIC Accounting Practices and Procedures Manual.
REGULATION 47 (RE-ENACTED)

LDI Regulation 47 (re-enacted) requires that each company submit a statement of actuarial opinion (SAO), signed and dated by the appointed actuary. The prior regulation required the filing to be either a Section 7 or Section 8 SAO. Regulation 47 (re-enacted) requires an asset adequacy analysis unless the company meets our specified exemption criteria. (We specify the exemption criteria each year.) For December 31, 2021, the specified exemption is equivalent to the former Section 7 Exemption (now called an exemption from asset adequacy). Multi-state domestic life insurance companies must complete the standard asset adequacy analysis. Companies requesting an asset adequacy exemption must complete the 2021 “Exemption from Asset Adequacy Testing” form.

STATEMENT OF ACTUARIAL OPINION

The SAO should, as a minimum, attest to the correctness of the following:

(i) Aggregate reserves for policies and contracts included in Exhibit 5.
(ii) Aggregate reserves for policies and contracts included in Exhibit 6.
(iii) Aggregate reserves for deposit funds, premiums, dividend and coupon accumulations and supplementary contracts not involving life or disability contingencies included in Exhibit 7.
(iv) Policy and Contract Claims-Liability end of Current Year included in Exhibit 8, Part 1.

The SAO is due March 1, 2022. However, if LDI grants an asset adequacy deferral (to August 1, 2022) then, in the interim, a non-asset adequacy SAO should be completed and submitted by March 1, 2022.

STATEMENT OF RELIANCE

Anyone who completes work that supports the SAO must submit to the appointed actuary a Statement of Reliance. The Statement of Reliance should identify the scope of the work and the person responsible for it. The person responsible for the work should sign and date the statement.

FIVE YEAR TREND STUDY

The appointed actuary must certify to the company’s Five Year Reserve Trend Study. This study must provide summary totals by mortality table, interest rate and reserve method for year-end 2021. Any trend distortion resulting from a change in valuation basis should be detailed in an explanatory note.

The study should include, as appropriate, the following:

(a) Number of policies.
(b) Gross premium.
(c) Net premium.
(d) Amount of insurance.
(e) Statutory reserve.
(f) 100% reserves if different from (e).
(g) Reserve per one thousand dollars of insurance.
(h) Gross premium per one thousand dollars of insurance coverage.

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NOTICE TO THE APPOINTED ACTUARY

PLAN STUDY

The company must submit a Plan Study that details the number of policies, coverage amount and reserves by plan code. The insurance coverage and statutory reserve totals must correspond to that shown in the annual statement.

PLAN CODE DEFINITIONS

The company must submit a Plan Code Definition document that details type of coverage, statutory reserve basis and premium payment structure for each unique plan code.

AFFIDAVIT OF INFORCE

The company must submit an Affidavit of Inforce that attests to the accuracy of the company’s insurance inforce. A responsible company official must sign it. This document must be kept on file for six years and available to LDI on request.

SMALL GROUPS AND COMMUNITY RATING REQUIREMENTS

There are no longer small group health insurer community rating compliance annual certification requirements.

NON-GUARANTEED ELEMENT STATEMENT

The Non-Guaranteed Element Statement must be submitted.

UNIVERSAL LIFE STATEMENT

Louisiana’s Regulation 36 pertains to universal life policies. The associated document must be completed.

PBR EXEMPTION STATEMENT

The company must submit a PBR Exemption Statement. The statement attests to the company’s belief that they will meet the 2022 exemption standard.

REGISTERED POLICIES

As per LRS 22:809, the company must submit a Registered Policy statement.
<table>
<thead>
<tr>
<th>1 PLAN CODE</th>
<th>2 POLICY COUNT</th>
<th>3 GROSS PREMIUM</th>
<th>INSURANCE IN FORCE OR ANNUITY FUND VALUE</th>
<th>5 100% RESERVES</th>
<th>6 RESERVES</th>
<th>7 RES/THOUS</th>
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<td>110% RESERVES</td>
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Louisiana Department of Insurance

RESERVE TREND STUDY CERTIFICATION

I hereby certify that ____________________________ Insurance Company has been furnished with a Five Year Reserve Trend Study as required by the Louisiana Insurance Department. As of December 31, 2021, the grand total insurance in force (before adjustments for reinsurance) is $________ and the total reserves (Exhibit 5 - after adjustments for reinsurance) is $________. This latter value should be equal to corresponding items in the Company’s annual statement (page 22, line 23, column 1 and page 3, line 1).

______________________________  ________________________________
Date                                      Appointed Actuary
Louisiana Department of Insurance

AFFIRMATION OF INSURANCE IN FORCE

I hereby affirm that the listings and summaries of policies in force for ___________________________ Life Insurance Company as of December 31, 2021, prepared for and submitted to ___________________________,

NAME OF APPOINTED ACTUARY

were prepared under my direction and, to the best of my knowledge and belief, are substantially accurate and complete.

These detailed in force listings, including related summaries, will be kept for a period of six years in the files at the Administrative Office of the Company and will be made available to the Office of the Commissioner of Insurance upon request.

DATE ___________________________ SIGNATURE ___________________________

NAME ___________________________

TITLE OF COMPANY OFFICER ___________________________
Each company is required to maintain a policy data file consisting of one record for each policy issued (seriatim) in an electronic data processing medium. As a minimum, each policy record should include the following items of information:

Name of Insured
Policy Number
Base or Rider
Policy Issue Date
Status (active, lapsed, surrendered, RPU, ETI, expired, claim)
Paid to Date
Expiry Date
Plan Code
Sex(es)
Date(s) of Birth
Gross Modal Premium
Frequency of Premium Payment
Face Amount
Insurance in force
Units
Reserve
Fund Value
Cash Value
Valuation Method
Mortality Table
Valuation Interest Rate
## Exemption from Asset Adequacy Testing

**For Year Ending December 31, 2021**

<table>
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<th>Item Description</th>
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<tr>
<td>3</td>
<td>Page 3, L 38</td>
<td>Capital + Surplus</td>
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<td>Page 2, L 12</td>
<td>Cash + Invested assets</td>
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<td>Ratio #1 (L3 + L4)</td>
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<td>6A</td>
<td>Exh. 5</td>
<td>Annuity Reserves</td>
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<td>6B</td>
<td>Exh. 7, L 14</td>
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<td>Ratio #2 (L6A+L6B) + L1</td>
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<td>Page SI07 11.3-11.6, col. 7</td>
<td>Book value of non-investment grade bonds</td>
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<td>Ratio #3 (L8 + L3)</td>
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Has the NAIC Analyst Team designated the company category A or B?

### Summary Information:

<table>
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<tr>
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<td>Ratio #1 &gt;</td>
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<td>Ratio #2 &lt;</td>
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<td>Ratio #3 &lt;</td>
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**Is the Company Exempt? Y/N**

Test: The Company is exempt if Ratio #1 is greater than the exemption criteria, Ratios #2 & #3 are less than the exemption criteria and the company does not have an Analyst Team designation.

**Note:** The Commissioner may specifically indicate that the exemption is not to be allowed.

- **Category A** - Admitted assets of $20,000,000 or less
- **Category B** - Admitted assets of $20,000,000 to $100,000,000
- **Category C** - Admitted assets of $100,000,000 to $500,000,000
- **Category D** - Admitted assets of over $500,000,000
UNIVERSAL LIFE POLICIES (REGULATION 36)

Please complete the following form:

Name of Company: ____________________________________________

NAIC Number: ______________

1. As of December 31, 2021, did your company have any universal life policies in force as defined in Louisiana Regulation 36, _______ YES _______ NO

2. If the answer to (1) is yes, is your universal life business reserved in accordance with Louisiana Regulation 36, _______ YES _______ NO

3. If the answer to (1) is yes, then please attach a list of your universal life plan codes from your plan study.

I hereby certify that the above information is correct.

_________________________________________  _________________________
Appointed Actuary for the Company                 Date

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LOUISIANA DOMESTIC AND FOREIGN LIFE INSURANCE COMPANIES

NON-GUARANTEED ELEMENT STATEMENT

Please complete the following form:

Name of Company: ________________________________________________

NAIC Number: ________________

1. Did your company have any policies in force on December 31, 2021, with non-guaranteed elements, ______ YES ______ NO?

2. If the answer to (1) is yes, please complete and attach a non-guaranteed element statement.

I hereby certify that the above information is correct.

________________________________________________________________________

Appointed Actuary for the Company ________________________________ Date _________________
LOUISIANA DOMESTIC LIFE INSURANCE COMPANIES

PRINCIPLE BASED RESERVES (PBR)

Please complete the following form:

Name of Company: __________________________________________

NAIC Number: _______________

Is your company planning to file for an exemption from PBR in 2022 based on your company meeting the PBR exemption requirement, ______ YES ______ NO?

I hereby certify that the above information is correct.

__________________________________________  ________________________
Appointed Actuary for the Company              Date
LOUISIANA DOMESTIC AND FOREIGN LIFE INSURANCE COMPANIES

REGISTERED POLICIES

Please complete the following form:

Name of Company:__________________________________________

NAIC Number: ________________

1. Any issued Registered Policies as defined in La. R.S. 22:809, ___YES___ NO.

2. If the answer to the above is yes, then complete the following:

   a. Plan codes offering registered policies______________________ .
   
   b. Number of registered policies issued ________________________ .
   
   c. Total in-force of registered policies _________________________.
   
   d. Statutory reserves of all registered policies as of 12/31/2021__________ .

3. Have you deposited with the Commissioner of Insurance funds equal to the
   legal reserve for the registered policies ___YES___ NO

I hereby certify the above information is correct.

________________________________________  _________________
Officer of the Company                          Date
July 9, 2021

TO: ALL LIFE INSURANCE COMPANY APPOINTED ACTUARIES

The Society of Actuaries dynamic valuation interest rate calculator has determined that commencing January 1, 2021, the maximum statutory valuation interest rates for newly issued life insurance business with lifetime benefits to be 3.0%, and the non-forfeiture rate to be 3.75%. For this reason, it is necessary to update the Louisiana statutory valuation standard for new single state domestic life insurance companies with home service type business.

A summary of the changes to Louisiana single state domestic home service type life insurance business is as follows:

1. There will be no changes to the prescribed statutory valuation and non-forfeiture interest rates in 2021.
2. Commencing January 1, 2022, the prescribed statutory valuation and non-forfeiture interest rates for new issues will be 3.0% and 3.75% respectively.
3. The mortality standard for new issues remains the 1980 CSO.

These changes will bring Louisiana into consistency with the national statutory valuation and non-forfeiture standard. Please feel free to contact me if you have any questions.

Sincerely,

Rodney E. Friedy, FSA, MAAA
Director of Life Actuarial Services
December 6, 2021

To: All Domestic and Foreign Louisiana Life Insurance Companies

In accordance with Section 11909C of Louisiana’s Regulation 91: “Unless exempted by the Commissioner, every authorized insurer using the 2001 CSO Preferred Class Structure Table shall annually file with the Commissioner, with the NAIC, or with a statistical agent designated by the NAIC and acceptable to the Commissioner, statistical reports showing mortality and such other information as the Commissioner may deem necessary or expedient for the administration of the provisions of this regulation…”

Further, under Actuarial Guideline 42, companies may use the 2017 CSO Preferred Class Structure Table in their preferred mortality determination and would in accordance with this regulation be subject to statistical reporting.

Notice is hereby given that the Louisiana Department of Insurance intends to grant exemption from the annual statistical report filing requirement for both the above mentioned mortality tables for the calendar year ending December 31, 2021.

Please feel free to contact us if any further clarification is needed.

Sincerely,

Rodney E. Friedy, FSA, MAAA
Director of Life Actuarial Services